Michigan Department of Treasury 496 (Rev.06/08)

## **Auditing Procedures Report**

Instructions and MuniCodes

\*=Required Fields

Reset Form

Unit Name\* LAPEER CITY ECONOMIC DEVELOPMENT County\* LAPEER Type\* AUTHORITY MuniCode\* 44-7-512

Opinion Date-Use Calendar\* Nov 4, 2008 Audit Submitted-Use Calendar\* Nov 7, 2008 Fiscal Year End Month\* 12 Fiscal Year\* 2007

If a local unit of government (authorities & commissions included) is operating within the boundaries of the audited entity and is NOT included in this or any other audit report, nor do they obtain a stand-alone audit, enclose the name(s), address(es), and a description(s) of the authority and/or commission.

# Place a check next to each "Yes" or non-applicable question below. Questions left unmarked should be those you wish to answer "No."

| ×              | 1.<br>?   | Are all required component units/funds/agencies of the loreporting entity notes to the financial statements?                | ocal unit included in the financial statements and/or disclosed in the   |  |  |  |
|----------------|---|---|--|--|--|--|
| X              | ? 2.  | Does the local unit have a positive fund balance in all of its  | unreserved fund balances/unrestricted net assets?  |  |  |  |
| X              | ? 3.  | Were the local unit's actual expenditures within the amoun  | ts authorized in the budget?   |  |  |  |
| X              | 7 4.  | Is this unit in compliance with the Uniform Chart of Accoun   | ts issued by the Department of Treasury?   |  |  |  |
| г <sup>.</sup> | ? 5.  | Did the local unit adopt a budget for all required funds?   |  |  |  |  |
| Γ              | ? 6.  | Was a public hearing on the budget held in accordance wit   | h State statute?   |  |  |  |
| X              | ?   | Act, and other guidance as issued by the Local Audit and  |  |  |  |  |
| X              | <u>?</u> ] <sup>8.</sup>  | Has the local unit distributed tax revenues, that were collec property tax act?   | ted for another taxing unit, timely as required by the general   |  |  |  |
| X              |   | Do all deposits/investments comply with statutory require   |  |  |  |  |
| ×              | 10.   | Is the local unit free of illegal or unauthorized expenditure<br>Local Units of Government in Michigan, as revised (see App | s that came to your attention as defined in the Bulletin for Audits of<br>vendix H of Bulletin.)   |  |  |  |
| X              | 11.<br>?  |   | t came to your attention during the course of audit that have not<br>nnce Division? (If there is such activity, please submit a separate |  |  |  |
| X              | ?12.  | Is the local unit free of repeated reported deficiencies from   | n previous years?  |  |  |  |
| X              | ? 13.   | Is the audit opinion unqualified? 14. If not, what ty   | pe of opinion is it? NA  |  |  |  |
| X              | <u> </u>  | Has the local unit complied with GASB 34 and other gener  | ally accepted accounting principles (GAAP)?  |  |  |  |
| X              | ? 16.   | Has the board or council approved all disbursements prior   | to payment as required by charter or statute?  |  |  |  |
| X              | 7 17. To your knowledge, were the bank reconciliations that were reviewed performed timely? |   |  |  |  |  |
| _              | ?18.  | Are there reported deficiencies?  | , was it attached to the audit report?   |  |  |  |
|                |   | 7   |  |  |  |  |
|                | Gen   | eral Fund Revenue: \$ 2,569.39  | General Fund Balance: 7 \$ 6,990.87  |  |  |  |
|                | Gen   | eral Fund Expenditure: 7 \$ 1,500.00  | Governmental Activities<br>Long-Term Debt (see   |  |  |  |
|                | Majo  | or Fund Deficit Amount: \$ 0.00   | instructions):   |  |  |  |

We affirm that we are certified public accountants (CPA) licensed to practice in Michigan. We further affirm the above responses have been disclosed in the financial statements, including the notes, or in the Management Letter (reported deviations).

| CPA (First Name)* VICKIE               | Last<br>Name* CROUCH                     | Ten Digit Lice | nse Number* 1101       | 013436     |                      |
|--|--|----------------|------------------------|------------|----------------------|
| CPA Street Address* 1000 COOLIDGE ROAD | City* EAST LANSING                       | State* MI      | Zip<br>Code* 48823     | Telephone* | +1 (517) 332-1900    |
| CPA Firm Name* LAYTON AND RICHARDSON   | Unit's Street<br>Address* 576 LIBERTY PA | ARK            | Unit's<br>City* LAPEER |            | Unit's 48446<br>Zip* |

INDEPENDENT AUDITORS' REPORT

FOR THE YEAR ENDED DECEMBER 31, 2007

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## Layton & Richardson, P.C.

Certified Public Accountants

## INDEPENDENT AUDITORS' REPORT

Members of the Economic Development Corporation of the City of Lapeer Lapeer, Michigan

We have audited the accompanying basic financial statements of the governmental activities of the ECONOMIC DEVELOPMENT CORPORATION OF THE CITY OF LAPEER, MICHIGAN as of and for the year ended December 31, 2007. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities of the Economic Development Corporation of the City of Lapeer, Michigan, as of December 31, 2007, and the results of its operations for the year then ended, in conformity with the U.S. generally accepted accounting principles.

The Management's Discussion and Analysis listed in the table of contents on pages 3 through 6 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standard Board. We have applied certain limited procedures, which consisted principally of inquires of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

Rayton & Nichardson, P. C.

Certified Public Accountants

Merrick A. Richardson, CPA Principal Rick@LNRCPA.com

1000 Coolidge Road

(517) 332-1900

(517) 332-2082 fax

Info@LNRCPA.com

East Lansing, MI 48823

Vickie L. Crouch, CPA, CGFM Principal Vickie@LNRCPA.com

Stephen D. Plumb, JD, CPA Principal Steve@LNRCPA.COM

David Layton, CPA DaveLayton@LNRCPA .com

> East Lansing, Michigan November 4, 2008

## **Management's Discussion and Analysis**

Our discussion and analysis of the Economic Development Corporation of the City of Lapeer's financial performance provides an overview of the Economic Development Corporation's financial activities for the fiscal year ended December 31, 2007. Please read it in conjunction with the Economic Development Corporation's financial statements.

## FINANCIAL HIGHLIGHTS

• There was no activity for the Economic Development Corporation this fiscal year.

#### USING THIS ANNUAL REPORT

This annual report consists of a series of financial statements. The Statement of Net Assets and the Statement of Activities provide information about the activities of the Economic Development Corporation as a whole and present a longer-term view of the Economic Development Corporation's finances. Fund financial statements provide more detailed information about the Economic Development Corporation's funds- not the Economic Development Corporation as a whole. These statements tell how these services were financed in the short term as well as what remains for future spending.

## Reporting the Economic Development Corporation as a Whole

One of the most important questions asked about the Economic Development Corporation's finances is, "Is the Economic Development Corporation as a whole better off or worse off as a result of the year's activities?" The Statement of Net Assets and the Statement of Activities report information about the Economic Development Corporation as a whole and about its activities in a way that helps answer this question. These statements include all assets and liabilities using the *accrual basis of accounting*, which is similar to the accounting used by most private-sector companies. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Economic Development Corporation's *net assets* and changes in them. You can think of the Economic Development Corporation's net assets – the difference between assets and liabilities – as one way to measure the Economic Development Corporation's financial health, or *financial position*. Over time, *increases* or *decreases* in the Economic Development Corporation's net assets are one indicator of whether its *financial health* is improving or deteriorating.

In the Statement of Net Assets and the Statement of Activities, the Economic Development Corporation is shown as a governmental activity while within the City of Lapeer's audit they are shown as a component unit:

• Governmental activities – The Economic Development Corporation's services are reported here. Charges for Services finance most of these activities.

## Reporting the Economic Development Corporation's Most Significant Funds

The fund financial statements provide detailed information about the Economic Development Corporation's funds. The Economic Development Corporation's funds utilize the governmental accounting approach.

• Governmental funds – Most of the Economic Development Corporation's basic services are reported in governmental funds, which focus on how money flows into and out of those funds and the balances left at year-end that are available for spending. These funds are reported using an accounting method called *modified ac*crual accounting, which measures cash and all other *financial* assets that can readily be converted to cash. The governmental fund statements provide a detailed *short-term view* of the Economic Development Corporation's general government operations and the basic services it provides. Governmental fund information helps you determine whether there are more or fewer financial resources that can be spent in the near future to finance the Economic Development Corporation's programs. We describe the relationship (or differences) between governmental *activities* (reported in the Statement of Net Assets and the Statement of Activities) and governmental *funds* in a reconciliation at the bottom of the fund financial statements.

## THE ECONOMIC DEVELOPMENT CORPORATION AS A WHOLE

Table 1 was summarized from the Economic Development Corporation Statement of Net Assets. The net assets of the Economic Development Corporation increased from \$5,921 to \$6,991, an increase of \$1,070, or 18.1%. In the prior year, the net assets decreased from \$6,115 to \$5,921, a decrease of \$194 or 3.2%. The following table provides a comparison of the current and prior year.

Table 1 Net Assets (In Hundreds)

|                          | GovernmentalActivities | GovernmentalActivities |  |  |
|--------------------------|------------------------|------------------------|--|--|
|                          | 2007                   | 2006                   |  |  |
| Current and other assets | \$ 69.9                | \$59.2                 |  |  |
| Total assets             | 69.9                   | 59.2                   |  |  |
| Other liabilities        | 0.0                    | 0.0                    |  |  |
| Total liabilities        | 0.0                    | 0.0                    |  |  |
| Net assets:              |                        |                        |  |  |
| Restricted               | 0.0                    | 0.0                    |  |  |
| Unrestricted (deficit)   | 69.9                   | 59.2                   |  |  |
| Total net assets         | \$ <u>69.9</u>         | \$ <u>59.2</u>         |  |  |

## **Governmental Activities**

As stated previously, the net assets of the Economic Development Corporation's governmental activities increased by \$1,070 or 18.1%. Unrestricted net assets – the part of net assets that can be used to finance day –to –day operations without constraints established by debt covenants, enabling legislation, or other legal requirements-is recorded as a surplus of \$6,990.87.

Table 2 was summarized from the government-wide Statement of Activities. This table summarizes the government-wide program revenues, other revenues, and expenses of the Economic Development Corporation.

Table 2 Changes in Net Assets (In Hundreds)

|                         | Governmental <u>Activities</u> <u>2007</u> |             | Governmental <u>Activities</u> <u>2006</u> |            |
|-------------------------|--|-------------|--|------------|
| Revenues:               |  |             |  |            |
| Program revenues:       | Φ.   | 0.0         | Φ.   | 0.0        |
| Charges for Services    | \$   | 0.0         | \$   | 0.0        |
| Operating grants and    |  |             |  |            |
| contributions           |  | 0.0         |  | 0.0        |
| General revenues:       |  |             |  |            |
| Other                   |  | <u>25.7</u> |  | 0.6        |
| Total Revenues          |  | 25.7        |  | 0.6        |
| Expenses:               |  |             |  |            |
| General government      |  | 15.0        |  | 2.5<br>2.5 |
| Total Expenses          |  | 15.0        |  | 2.5        |
| Increase in net assets  |  |             |  |            |
| Before transfers        |  | 10.7        | (  | 1.9 )      |
| Transfers               |  | 0.0         |  | 0.0        |
| Increase (Decrease) in  |  |             |  |            |
| Net Assets              |  | 10.7        | (  | 1.9 )      |
| Net assets, January 1   |  | 59.2        | ·<br>                                      | 61.1       |
| Net assets, December 31 | \$   | 69.9        | \$   | 59.2       |

Total revenue from all sources totaled \$2,569 which was comprised of \$2,500 in loan application fees and \$69 in unrestricted interest income.

The governmental activities of the Economic Development Corporation had an expense of \$1,500 which was for audit fee. Due to utilizing full accrual on the government-wide statements, the expenditures for capital assets including infrastructure are not recorded as expenses in the current year but are capitalized on the Statement of Net Assets and are depreciated over the useful life of the asset. Only the current year depreciation would be included as an expense.

## THE ECONOMIC DEVELOPMENT CORPORATION'S FUNDS

The Economic Development Corporation received a total of \$69.39 of interest income in the current year compared to \$6.39 of interest income in the prior year and had a total expense of \$1,500 in the current year which was for audit fee \$250.00 and meeting expenses \$1,250.00 compared to the total expense of \$250.00 in the prior year which was for audit fee. The fund balance increased from \$5,921 to \$6,991, an increase of \$1,070 or 18.1% compared to the prior year decrease from \$6,115 to \$5,921, or 3.2%.

## **Economic Development Corporation Budgetary Highlights**

The Economic Development Corporation budget did not change during the fiscal year.

## CAPITAL ASSET AND DEBT ADMINISTRATION

## **Capital Assets**

The Economic Development Corporation does not have any capital assets.

There were no major capital asset events during the current fiscal year.

## **Debt**

The Economic Development Corporation does not have any outstanding debt.

## ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

• Trends in Industrial Growth in the area.

The Economic Development Corporation reviews the industrial growth trends to determine the potential for industrial projects and establishes a budget for charges for services and application processing expenses.

## **Requests for Information**

This financial report is designed to provide a general overview of the Economic Development Corporation's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the City of Lapeer, Director of Financial Services, 576 Liberty Park, Lapeer, MI 48446.

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# STATEMENT OF NET ASSETS AND GOVERNMENTAL FUNDS BALANCE SHEET $\mbox{DECEMBER 31, 2007}$

|                                    | (  | GENERAL<br>FUND | ADJUSTMENTS |    | OF NET<br>CTIVITIES |
|------------------------------------|----|-----------------|-------------|----|---------------------|
| ASSETS                             |    |                 |             |    |                     |
| Cash - checking                    | \$ | 151.95          | \$          | \$ | 151.95              |
| Cash - savings                     |    | 6,838.92        |             |    | 6,838.92            |
|                                    | \$ | 6,990.87        | \$          | \$ | 6,990.87            |
| LIABILITIES                        |    |                 |             |    |                     |
| Accounts payable                   | \$ |                 | \$          | \$ |                     |
| FUND BALANCE                       |    | 6,990.87        |             | _  | 6,990.87            |
| TOTAL LIABILITIES AND FUND BALANCE | \$ | 6,990.87        | \$          | \$ | 6,990.87            |

## STATEMENT OF ACTIVITIES AND GOVERNMENTAL FUND REVENUE, EXPENDITURES

## AND CHANGES IN FUND BALANCE

## FOR THE YEAR ENDED DECEMBER 31, 2007

|   | GENERAL<br>FUND | ADJUSTMENTS | STATEMENT<br>OF NET<br>ACTIVITIES |
|---|-----------------|-------------|-----------------------------------|
| EXPENDITURES General government         | \$ 1,500.00     | \$          | \$ 1,500.00                       |
| GENERAL REVENUES                        | Ψ               | Ψ           | 4                                 |
| Fees                                    | 2,500.00        |             | 2,500.00                          |
| Interest income                         | 69.39           |             | 69.39                             |
| TOTAL REVENUES                          | 2,569.39        |             | 2,569.39                          |
| CHANGES IN NET ASSETS                   | 1,069.39        |             | 1,069.39                          |
| FUND BALANCE/NET ASSETS,<br>JANUARY 1   | 5,921.48        |             | 5,921.48                          |
| FUND BALANCE/NET ASSETS,<br>DECEMBER 31 | \$6,990.87      | \$          | \$ 6,990.87                       |

## NOTES TO FINANCIAL STATEMENTS

**DECEMBER 31, 2007** 

#### NOTE 1: **REPORTING ENTITY**

In accordance with the criteria established by the National Council on Governmental Accounting (NCGA) Statement 3, the Economic Development Corporation of the City of Lapeer is considered a component unit of the City of Lapeer, Michigan for financial accounting and reporting purposes. These criteria include: the extent of oversight responsibility, selection of governing authority, designation of management, the ability of the City to significantly influence operations, the accountability for fiscal matters including the level of City financing and/or moral and legal responsibility for long-term debt.

The financial statements of the Economic Development Corporation are presented as the financial statements of a fund which is an integral part of the financial reporting oversight unit of the City of Lapeer.

#### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the Economic Development Corporation of the City of Lapeer conform to U.S. generally accepted accounting principles as applicable to governmental units. The summary of the more significant accounting policies are presented to assist the reader in interpreting the financial statements and other data in this report.

#### A. Government-Wide and Fund Financial Statements

The government-wide financial statement (i.e. the statement of net assets and the statement of changes in net assets) reports information on all of the nonfiduciary activities of the Economic Development Corporation of the City of Lapeer. For the most part, the effect of interfund activities has been removed from these statements. Governmental activities, which are normally supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for services.

The statement of activities demonstrates the degree to which the direct expenses of a function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable which a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use or directly benefit from goods, services or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

## B. <u>Measurement Focus, Basis of Accounting and Financial Statements</u>

The government-wide financial statement is reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

The Governmental fund financial statement is reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period.

## C. Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS - Continued

**DECEMBER 31, 2007** 

## NOTE 3: **REVENUE BONDS**

The Corporation is organized pursuant to the State of Michigan, Public Act No. 338 of 1974, as amended, and the City of Lapeer, Michigan Ordinances. The primary purpose of the Corporation is to encourage and assist commercial enterprises to locate and expand facilities and services to the City and its residents. This purpose is accomplished by the Corporation entering into lease contracts with commercial enterprises. According to the terms of the lease contracts, the Corporation agrees to issue revenue bonds, the proceeds from which will be used to finance a project benefitting the commercial enterprise, and the commercial enterprise agrees to make lease payments equal to the bond principal and interest payments. When the bonds are paid in full, the ownership of the project is transferred to the commercial enterprise. The revenue bonds are payable solely from the net revenues derived from the project, and the bond collateral is a mortgage on the project and the lease contract.

Since each bond issued by the Corporation is payable solely from the net revenues derived from the related project through lease payments, and since the bonds are not a general obligation of the Corporation, the bonds and related lease contracts have not been reflected in the financial statements of the Corporation.

AMOUNT OF

As of December 31, 2007, the Corporation has issued the following revenue bonds:

|                                 |          | AMOUNT OF        |
|---------------------------------|----------|------------------|
|                                 | DATE OF  | REVENUE          |
|                                 | BOND     | BONDS            |
|                                 | CLOSING  | ISSUED           |
| First National Bank of Lapeer   | 12/17/79 | \$<br>500,000.00 |
| Growth and Opportunity          | 11/02/79 | 275,000.00       |
| Peninsular Slate                | 12/28/79 | 200,000.00       |
| Doc Development Company         | 12/21/79 | 363,000.00       |
| Houghtaling Project             | 02/11/80 | 180,000.00       |
| Dowsett Project                 | 11/10/80 | 300,000.00       |
| The Thread Forms, Inc. Project  | 11/06/81 | 400,000.00       |
| MESC Project                    | 02/28/82 | 323,300.00       |
| Lapeer Foundry & Machine, Inc.  | 03/11/82 | 950,000.00       |
| DeMille Industrial Development  | 06/18/82 | 200,000.00       |
| The Whitman Project             | 06/30/83 | 368,806.00       |
| Growth & Oppor. Inc. II Project | 08/22/83 | 625,000.00       |
| Barnard & Balaze Project        | 12/28/83 | 209,000.00       |
| J.L. Avery Project              | 01/05/84 | 250,000.00       |
| Lapeer Medical Center           | 01/17/84 | 475,000.00       |
| Growth & Opportunity, Inc.      | 02/13/84 | 600,000.00       |
| C & P Partnership Project       | 06/26/85 | 616,000.00       |
| Copres Leasing Company          | 12/30/85 | 806,000.00       |
| The Lapeer Associates, Ltd.     | 06/20/86 | 1,500,000.00     |
| Lapeer Enterprise Center        | 12/29/86 | 298,531.00       |
| Albar Industries Inc.           | 11/15/89 | 3,500,000.00     |
| Dott Manufacturing              | 11/15/89 | 4,128,000.00     |
| Lapeer Regional Hospital        | 06/01/91 | 1,980,170.00     |
| Vidon Plastics                  | 07/05/95 | 1,075,000.00     |
| JMA Development, Inc.           | 09/22/95 | 1,347,000.00     |
| JMA Development, Inc.           | 06/17/99 | 4,000,000.00     |
| JMA Development, Inc.           | 09/14/00 | 4,000,000.00     |
| H&H Tool                        | 12/23/04 | 2,800,000.00     |
| H&H Tool                        | 08/31/07 | 9,870,000.00     |

NOTES TO FINANCIAL STATEMENTS - Continued DECEMBER 31, 2007

## NOTE 4: CASH, CASH EQUIVALENTS AND INVESTMENTS

In accordance with Michigan Compiled Laws, the City Treasurer is authorized to invest in the following investment vehicles:

- 1. Bonds, securities, and other obligations of the United States or an agency or instrumentality of the United States.
- 2. Certificates of deposit, savings accounts, deposit accounts, or depository receipts of a bank which is a member of the Federal Deposit Insurance Corporation (FDIC) or a savings and loan association which is a member of the Federal Savings and Loan Insurance Corporation (FSLIC) or a credit union which is insured by the National Credit Union Administration, but only if the bank, savings and loan association, or credit union is eligible to be a depository of surplus funds belonging to the State under Section 5 or 6 of Act No. 105 of the Public Acts of 1855, as amended, being Section 21.145 and 21.146 of the Michigan Compiled Laws.
- 3. Commercial paper rated at the time of purchase within the three (3) highest classifications established by not less than two (2) standard rating services and which matures not more than 270 days after the date of purchase.
- 4. The United States government or Federal agency obligations repurchase agreements.
- 5. Bankers acceptances of United States banks.
- 6. Mutual funds composed of investment vehicles, which are legal for direct investment by local units of government in Michigan.

Federal Deposit Insurance Corporation (FDIC) regulations provide that deposits of governmental units are to be separately insured for the amount of \$100,000 for deposits in an insured bank for savings deposits of \$100,000 for demand deposits. Furthermore, if specific deposits are regulated by statute or bond indenture, these specific deposits are to be separately insured for the amount of \$100,000. Michigan Compiled Laws allow for collateralization of government deposits if the assets for pledging are acceptable to the State Treasurer under Section 3 of 1855 PA 105, MCL 21.143, to secure deposits of State surplus funds, securities, issued by the Federal Loan Mortgage Corporation, Federal National Mortgage Association, or Government National Mortgage Association.

### **Deposits**

There is a custodial credit risk as it relates to deposits. In the case of deposits, this is the risk that in the event of a bank failure, the Corporation's deposits may not be returned to it. As of December 31, 2007, the carrying amount of the Corporation's deposits was \$6,990.87 and the bank balance was \$6,990.87, of which \$6,990.87 was covered by federal depository insurance. The remaining balance of \$0.00 was uninsured and uncollateralized.

Due to significantly higher cash flow at certain periods during the year, the amount the Corporation held as cash and cash equivalents increased significantly. As a result, the amount of uninsured and uncollateralized cash and cash equivalents were substantially higher at these peak periods than at year end.

#### Credit Risk

State law limits investments in certain types of investments to a prime or better rating issued by nationally recognized statistical rating organizations (NRSRO's). As of December 31, 2007, the Corporation did not have any investment that would be subject to rating.

NOTES TO FINANCIAL STATEMENTS - Concluded DECEMBER 31, 2007

## NOTE 4: CASH, CASH EQUIVALENTS AND INVESTMENTS - Concluded

## **Interest Rate Risk**

The Corporation will minimize interest rate risk, which is the risk that the market value of securities in the portfolio will fall due to changes in market interest rates, by designing its portfolio in a manner to attain a market rate of return throughout the budgetary and economic cycles while preserving and protecting capital.

## Concentration of Credit Risk

The Corporation will minimize concentration of credit risk, which is the risk of loss attributed to the magnitude of the Corporation's investment in a single issuer, by diversifying the investment portfolio to prevent over concentration of assets in a specific maturity, individual financial institution, or specific class of securities.

## Custodial Credit Risk

The Corporation will minimize custodial credit risk, which is the risk of loss due to the failure of the security issuer or backer by:

- ? Limiting investments to the types of securities listed in the Corporation's investment policy.
- ? Pre-qualifying the financial institutions, brokers/dealers, intermediaries, and advisors with which the Corporation will do business in accordance with the Corporation's investment policy.



## Layton & Richardson, P.C.

Certified Public Accountants

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Members of the Economic Development Corporation of the City of Lapeer Lapeer, Michigan

We have audited the accompanying financial statements of the governmental activities of the Economic Development Corporation of the City of Lapeer, Michigan, as of and for the year ended December 31, 2007, which collectively comprise the Economic Development Corporation of the City of Lapeer, Michigan's basic financial statements and have issued our report thereon dated November 4, 2008. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

## Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Economic Development Corporation of the City of Lapeer, Michigan's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide an opinion on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Economic Development Corporation of the City of Lapeer, Michigan's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

We noted certain matters that we reported to management of the Economic Development Corporation of the City of Lapeer, Michigan, in a separate letter dated November 4, 2008.

This report is intended solely for the information and use of management, the Corporation, and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

\*\*August 4\*\*\* Linkaudian, P. C.\*\*\*

Certified Public Accountants

East Lansing, Michigan November 4, 2008

1000 Coolidge Road East Lansing, MI 48823

(517) 332-1900 (517) 332-2082 fax Info@LNRCPA.com

Merrick A. Richardson, CPA Principal Rick@LNRCPA.com

Vickie L. Crouch, CPA, CGFM Principal Vickie@LNRCPA.com

**Stephen D. Plumb**, JD, CPA *Principal* Steve@LNRCPA.COM

David Layton, CPA DaveLayton@LNRCPA .com



## Layton & Richardson, P.C.

Certified Public Accountants

#### LETTER OF COMMENTS AND RECOMMENDATIONS

Members of the Economic Development Corporation of the City of Lapeer Lapeer, Michigan

1000 Coolidge Road East Lansing, MI 48823

(517) 332-1900 (517) 332-2082 fax Info@LNRCPA.com

Merrick A. Richardson, CPA Principal Rick@LNRCPA.com

Vickie L. Crouch, CPA, CGFM Principal Vickie@LNRCPA.com

Stephen D. Plumb, JD, CPA Principal Steve@LNRCPA.COM

David Layton, CPA
DaveLayton@LNRCPA .com

We have examined the financial statements of the Economic Development Corporation of the City of Lapeer, Michigan for the year ended December 31, 2007, and have issued our report thereon dated November 4, 2008. As part of our examination, we made a study and evaluation of the system of internal accounting controls to the extent we considered necessary solely to determine the nature, timing and extent of our auditing procedures. Accordingly, we do not express an opinion on the system of internal accounting control taken as a whole.

The management of the Economic Development Corporation of the City of Lapeer, Michigan is responsible for establishing and maintaining a system of internal accounting control. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures. The objectives of a system are to provide management with reasonable, but not absolute, assurance that assets are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with U.S. generally accepted accounting principles. Because of inherent limitations in any system of internal accounting control, errors or irregularities may nevertheless occur and not be detected, Also, projection of any evaluation of the system to future periods is subject to the risk that procedures may become inadequate because of changes in conditions or that the degree of compliance with the procedures may deteriorate.

Our study and evaluation made for the limited purpose described in the first paragraph would not necessarily disclose all weaknesses in the system. However, our examination did disclose the following conditions that we believe result in a risk that errors or irregularities in amounts that would be material in relation to the financial statements of the Economic Development Corporation of the City of Lapeer, Michigan may occur and not be detected within a timely period.

## Segregation of Duties

Segregation of duties is an arrangement of responsibilities such that the work of one employee serves as a check on the work of others. The least desirable situation is one in which a single employee is responsible for an entire accounting process from the origin of each transaction to the ultimate posting in the general ledger. This situation enhances the likelihood that intentional or unintentional errors will occur and remain undetected.

Because it is often difficult in a small governmental unit to segregate accounting duties, alternative controls should be implemented to compensate for lack of a segregation of duties. Such controls as management supervision are an effective means of improving control and reducing the risk of error without incurring additional cost.

We recommend that the <u>Uniform Budgeting Manual for Local Units of Government In Michigan</u>, issued by the Michigan Department of Treasury, be used to provide appropriate guidelines for the preparation of budgets which comply with legal requirements.

We appreciate the assistance and cooperation extended to us by the Corporation's officials and employees during our examination, and we thank them.

This report is intended for the information of the Board of Directors, management, and federal, state and local grantor agencies. However, this report is a matter of public record, and its distribution is not limited.

Nayton & Niehardson, P. C., Certified Public Accountants

East Lansing, Michigan November 4, 2008